

**FILED**02/10/22
04:59 PM**A2202003****Application for Registration License****1 Application of****Innovative Communication Systems, Inc.**

A.

for Registration as an Interexchange Carrier
Telephone Corporation Pursuant to the
Provisions of Public Utilities Code Section 1013.

(Insert the full legal name of applicant in blank above;
see instruction 1)

Street address:

10430 Gulfdale
San Antonio Texas 78216

Telephone: (210) 225-5427 Fax No.: (678) 487-8808

E-Mail: jcrowder@ics-com.net

**I.A. List all fictitious business names under which
applicant has done business in the last five years:**

None

2 Applicant is:
(Check only one; see
instruction 2.)

- | | |
|--|-------------------------------------|
| A corporation (attach good standing certificate) | <input checked="" type="checkbox"/> |
| A limited partnership (attach good standing certificate) | <input type="checkbox"/> |
| A limited partnership (attach good standing certificate) | <input type="checkbox"/> |
| A limited liability company (attach good standing certificate) | <input type="checkbox"/> |
| A general partnership | <input type="checkbox"/> |
| A sole proprietor | <input type="checkbox"/> |
| A trust | <input type="checkbox"/> |
| Other (describe) | <input type="checkbox"/> |

***Attach name, street address, and telephone number of applicant's
registered agent for service of process.***

***Attach list of the names, titles, and street addresses of all officers
and directors, general partners, trustees, members, or other
persons authorized to conduct the business of applicant at a
similar level.***

Attach resumes listing all employment for each officer and

	<i>director.</i>	
	<i>Attach list of all affiliated entities (see instruction 2)</i>	

3 Legal domicile of applicant is:	California	<input type="checkbox"/>
	Other (identify): Texas	<input checked="" type="checkbox"/>
(Check only one; see instruction 3.)		

4 Applicant will operate as:	Switchless reseller	<input checked="" type="checkbox"/>
	Facilities-based carrier	<input type="checkbox"/>
(Check only one; see instruction 4.)		

5 Applicant will provide service:	Statewide	<input checked="" type="checkbox"/>
	In specific portions only (attach description and map)	<input type="checkbox"/>
(Check only one; see instruction 5.)		

6 Applicant <u>expects to</u> begin offering service in California on:	Applicant will provide services to new customers in California upon approval from the Commission. <div style="text-align: right;">(date)</div>	
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7 Applicant will provide: voice and data telecommunications only	True	<input checked="" type="checkbox"/>
	Not true	<input type="checkbox"/>
(Check only one; see instruction 6.)		

8 Neither applicant, any of its affiliates, officers, directors,	True	<input checked="" type="checkbox"/>
	Not true	<input type="checkbox"/>
<p>partners, agents, or owners (directly or indirectly) of more than 10% of applicant, or anyone acting in a management capacity for applicant: (a) held one of these positions with a company that filed for bankruptcy; (b) been personally found liable, or held one of these positions with a company that has been found liable, for fraud, dishonesty, failure to disclose, or misrepresentations to consumers or others; (c) been convicted of a felony; (d) been (to his/her knowledge) the subject of a criminal referral by judge or public agency; (e) had a telecommunications license or operating authority denied, suspended, revoked, or limited in any jurisdiction; (f) personally entered into a settlement, or held one of these positions with a company that has entered into settlement of criminal or civil claims involving violations of sections 17000 et seq., 17200 et seq., or 17500 et seq. of the California Business & Professions Code, or of any other statute, regulation, or decisional law relating to fraud, dishonesty, failure to disclose, or misrepresentations to consumers or others; (g) been found to have violated any statute, law, or rule pertaining to public utilities or other regulated industries; or (h) entered into any settlement agreements or made any voluntary payments or agreed to any other type of monetary forfeitures in resolution of any action by any regulatory body, agency, or attorney general. (Check only one; see instruction 2.)</p> <p>If your answer to this question is anything other than an unqualified 'True', please attach documentation and describe any such bankruptcies, findings, judgments, convictions, referrals, denials, suspensions, revocations, limitations, settlements, voluntary payments</p>		

or any other type of monetary forfeitures.

9 To the best of applicant's knowledge,	True	<input checked="checked" type="checkbox"/>
	Not true	<input type="checkbox"/>

neither applicant, any affiliate, officer, director, partner, nor owner of more than 10% of applicant, or any person acting in such capacity whether or not formally appointed, is being or has been investigated by the Federal Communications Commission or any law enforcement or regulatory agency for failure to comply with any law, rule or order. (Check only one; see instruction 2.)

If your answer to this question is anything other than an unqualified 'True,' please attach documentation and describe all such investigations, whether pending, settled voluntarily or resolved in another manner.

10 Applicant will obtain a continuous bond, issued	True (attach documentation)	<input checked="checked" type="checkbox"/>
	Not true	<input type="checkbox"/>

by a corporate surety company authorized to transact surety business in California, in the amount of \$25,000 that will be in effect during all periods of operation, and lists the California Public Utilities Commission as the obligee. Applicant will submit an Information-Only advice letter to the Director of the Communications Division containing a copy of the Applicant's executed bond within five business days after the effective date of the issuance of a registration license. (Check only one; see instruction 8.)

11 Applicant has a minimum of (a) \$25,000 in	True (attach documentation)	<input checked="checked" type="checkbox"/>
	Not true	<input type="checkbox"/>

the case of a switchless reseller OR (b) \$100,000 in the case of a facilities based applicant, in each case reasonably liquid and available to meet the firm's first-year expenses, including deposits required by local exchange carriers or interexchange carriers or (c) has profitable interstate operations to generate the required cash flow. (Check only one; see instruction 9.)

12 Applicant has the required expertise to	True	<input checked="checked" type="checkbox"/>
	Not true	<input type="checkbox"/>

operate as an interexchange carrier of the type indicated in the application.

13 Applicant is eligible for an exemption from	True	<input checked="checked" type="checkbox"/>
	Not true	<input type="checkbox"/>

tariffing requirements as set out in Commission Decision 98-08-031 and seeks such an exemption. (Check only one; see instruction 10.)

I hereby declare under penalty of perjury under the laws of the State of California that the forgoing information, and all attachments are true, correct, and complete to the best of my knowledge and belief after due inquiry, and that I am authorized to make this application on behalf of the applicant named above.

Signed:


Name Daniel Simons
Title President/CEO
Dated 12/14/2021

Street 10430 Gulfdale,
Address San Antonio Texas 78216

Telephone 210.225.5427
Fax 687-487-8808
E-mail jcrowder@ics-com.net

Principal Place of Business (if different from address on page 1).

Street Address
City
State
Zip
Phone No.

California Switchless Application

Innovative Communication Systems, Inc. – FEIN #74-2201057

Attachment #1 – SOS Results



Secretary of State Certificate of Status

I, SHIRLEY N. WEBER, Ph.D., Secretary of State of the State of California, hereby certify:

Entity Name: INNOVATIVE COMMUNICATION SYSTEMS, INC.
File Number: C4689308
Registration Date: 01/20/2021
Entity Type: FOREIGN STOCK CORPORATION
Jurisdiction: TEXAS
Status: ACTIVE (GOOD STANDING)

As of November 9, 2021 (Certification Date), the entity is qualified to transact intrastate business in California.

This certificate relates to the status of the entity on the Secretary of State's records as of the Certification Date and does not reflect documents that are pending review or other events that may affect status.

No information is available from this office regarding the financial condition, status of licenses, if any, business activities or practices of the entity.



IN WITNESS WHEREOF, I execute this certificate
and affix the Great Seal of the State of California
this day of November 10, 2021.

SHIRLEY N. WEBER, Ph.D.
Secretary of State

Certificate Verification Number: Y89BNLR

To verify the issuance of this Certificate, use the Certificate Verification Number above with the Secretary of State Certification Verification Search available at bebizfile.sos.ca.gov/certification/index.

Attachment #2 – Foreign Agent Contact

Cogency Global
1325 J Street -Ste. 1550
Sacramento, CA 95814
866-621-3524
STATREP@COGENCYGLOBAL.COM

Attachment #2 – Cont. - Affiliated Entities List

The Company has no affiliated entities.

Attachment #3 – Officer Contacts

Jason Simons, Partner
811 Town and Country Blvd #424
Houston, TX 77024
210-225-5427

Daniel Simons, Partner
219 Lilac Ln San
Antonio, TX 78209
210-225-5427

Attachment #4 – Partner Resumes

JASON SIMONS

6210 Rothway, Suite 190
Houston, Texas 77040

Phone: (281) 807-2716
Email: jasons@ics-com.net

EXECUTIVE PROFILE

Vice President

Highly skilled executive with over 17 years of hands-on experience in the fields of voice, video and IT fields. Has owned, operated, and managed a multi-million dollar organization that has grown over 300% during the last 3 years. Strong technical background and business management education, with a proven track record for understanding the technical aspects of a project along with understanding the impact it will have to the business.

CORE COMPETENCIES

- Sales Process Development
 - Operations Management
 - Cause-Effect Problem Solving
- Profit Growth & Client Relations Strategy
 - Sales Training & Development
 - Strategic Marketing Implementation

PROFESSIONAL HISTORY

ICS, Inc. | Houston, Texas | 1997 – Present

Primary driving force behind the expansion and operational success of ICS’s Houston location. Reengineered product sales processes, redesigned regional business development efforts, and increased ICS sales talent pool through strategic acquisitions from manufacturing partners. Key competent in expanding technology-based product line sold throughout organization.

VICE PRESIDENT (2005 - Present)

Notable Accomplishments:

- Increased branch sales from 1.2 million to 4.4 million.
- Management role expanded to cover the Rio Grande Valley region and Houston, TX.
- Assisted in major change of product line from Tadiran America to Mitel Networks.

BRANCH MANAGER (2000 - 2005)

Notable Accomplishments:

- Managed sales and operations for Houston location.
- Moved offices to larger facilities and grew staff from 3 to 15 people.

OPERATIONS MANAGER (1997 - 2000)

Notable Accomplishments:

- Managed operations for the Houston branch including implementation, installation and training.

EDUCATION

1993 – 1997

BACHELOR OF BUSINESS ADMINISTRATION
Texas A&M, College Station, Texas

Daniel SIMONS

10430 Gulfdale Drive
San Antonio, Texas 78216

Phone: (210) 581-9020
Email: daniel.simons@ics-com.net

EXECUTIVE PROFILE

President

Innovative and results driven leader with over 24 years of hands-on experience in the voice, video, and IT fields. Has owned, operated, and managed a multi-million dollar organization that has grown over 300% during the last 3 years. Strong technical background and business management education, with a proven track record for delivering exceptional results in highly competitive markets that demand continuous improvement.

CORE COMPETENCIES

- Strategic Financial Planning / Development
- Operations / Performance Management
- Asset Liability Oversight
- Visionary Focus for New Products / Services
- Leadership Development
- Public Relations Management

PROFESSIONAL HISTORY

ICS, Inc. | San Antonio, Texas | 1997 – Present

Cornerstone in the development of corporate vision, strategic alliances, and product diversification. Planned and executed multiple business transformations, establishing new direction for operational accountability, manufacturer partnerships, organizational design, sales/marketing productivity, fiscal responsibility, and administrative efficiency. Personally leads company-wide weekly sales meetings, educating management on new products and services, verifying quota accountability with sales force, and streamlining monthly pipeline projections. Key contributor in enabling expansion and profitability of all ICS regional offices.

President ICS (2008 - Present)

Notable Accomplishments:

- Managed the acquisition of ICS and move of corporate headquarters to San Antonio, Texas
- Consolidated Multiple Branch Functions into a Single Support Group at corporate headquarters
- Developed strategy to migrate traditional Capital Sale business to a Monthly Recurring Revenue Model
- Broadened ICS product offering from single to multiple synergistic products.
- Initiated & managed key business relationships with manufacturers and financial institutions that enabled revenue growth from 6.4 to 9.6 million.
- Developed ICS Financing / Leasing Business – Revenue growth of 0 to 2 million dollars in 3 years

SAN ANTONIO BRANCH MANAGER (2003 - 2008)

Notable Accomplishments:

- Increased branch sales from 0 to 2.45 million per year.
- Management role expanded to cover the Austin, Texas market in addition to San Antonio

AUSTIN BRANCH MANAGER (2000 - 2003)

Notable Accomplishments:

- Managed sales and operations for ICS's Austin location.
- Managed revenue growth from 2 – 3.2 Million

OUTSIDE SALES (1995 - 2000)

Notable Accomplishments:

- Awarded #1 Nationwide Sales Representative for Toshiba Products

EDUCATION

1993 – 1997

BACHELOR OF BUSINESS ADMINISTRATION – Small Business Management

Texas A&M, College Station, Texas

California Switchless Application

Innovative Communication Systems, Inc. – FEIN #74-2201057

Attachment #5 – Financials (Filed Under Seal)



CLA (CliftonLarsonAllen LLP)
3575 Piedmont Road, Northeast
Building 15, Suite 1550
Atlanta, GA 30305
404-262-3300 | fax 404-262-3271
CLAconnect.com

Re: Innovative Communication Systems, Inc. - FEIN #74-2201057

FINANCIALS - FILED UNDERSEAL - REDACTED

Form of Application for Registration

**BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF CALIFORNIA**

Application of Innovative)
Communications, Inc.)
for Switchless Reseller Authority)
relating to VoIP activities)
_____)

"CONFIDENTIAL TREATMENT – FILED UNDER SEAL".

I. INTRODUCTION

Request regarding Attachment "5" within the application, regarding financial statements, as such contains confidential and proprietary information, and Applicant hereby respectfully requests confidential treatment of such information. A copy of the financial statements is being filed here within under seal in a separate sealed envelope marked "CONFIDENTIAL – FILED UNDER SEAL".

Dated: 12/29/2021

Kitty Whitt
POA – Attorney-In-Fact
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